



INVESTMENT AND TRADE IN LATIN AMERICA: The Chilean Experience

Sponsored by
American University Washington College of Law,
Embassy of Chile,
The Chilean American Chamber of Commerce (Washington, DC),
The Chilean American Chamber of Commerce (AmCham Chile),
Citigroup
and
the Chilean Foreign Investment Committee

Tuesday, April 24, 2007

8:15 am – 6:00 pm

American University Washington College of Law
4801 Massachusetts Avenue, NW, Room 603
Washington, D.C. 20016, U.S.A.

Agenda

- 8:15 am **Registration and Continental Breakfast**
- 8:50 am **Welcoming Remarks by Dean CLAUDIO GROSSMAN and the Ambassador of Chile to the United States, Mr. MARIANO FERNÁNDEZ**
- 9:00 am **Presentation by the Chilean Minister of Economy, Mr. ALEJANDRO FERREIRO**
- 9:30 am **Legal Framework for Investment in Chile.** The panel will address how the Chilean legal framework has benefited foreign investors and the challenges the system faces.
- **Moderator:** KENNETH ANDERSON, Professor of Law, Washington College of Law
 - **Special Presentation by:** CARLOS EDUARDO MENA, Executive Vice President, Chilean Foreign Investment Committee
 - **Panelists/Commentators:**
 - ROBERT HERZSTEIN, Of Counsel, Miller & Chevalier
 - ROGER THOMAS, Partner, Cleary Gottlieb Steen & Hamilton LLP
- 10:45 am **Break**

- 11:00 am **Investing in Chile: The Corporate Perspective.** The panel will address foreign investment in Chile from the perspective and experience of foreign corporations.
- **Moderator:** SCOTT MILLER, Director, Global Trade Policy, Procter & Gamble
 - **Panelists:**
 - TOM BEDDOW, Vice President, Public Affairs, 3M Company
 - JUAN CARLOS CAVALLINI, Managing Director Corporate & Investment Banking Citibank N.A., Chile
 - MICHAEL GRASTY, Partner, Grasty Quintana, Majlis y Cia.
 - **Commentators:**
 - KELLIE MEIMAN, Managing Director, Kissinger McLarty Associates
 - GONZALO MOLINA, Partner, Eluchans y Cia.
- 12:15 pm **Lunch** (Sponsored by Citigroup)
- Address by keynote speaker Ambassador JOHN K. VERONEAU, Deputy United States Trade Representative
- 2:00 pm **US-Chile Free Trade Agreement: Sectoral Perspectives.** The panel will analyze how the FTA provisions have affected different sectors such as energy, labor, banking and environment.
- **Moderator:** ESTEBAN TOMIC, President, The Law Center for Free Trade Implementation.
 - **Panelists:**
 - SUE CRONIN, Director of Brazil and the Southern Cone, Office of the U.S. Trade Representative
 - ANDRES JANA, Advisor, Ministry of Finance and former Chilean negotiator of the US-Chile Free Trade Agreement; Partner, Alvarez, Hinzpeter, Jana & Valle.
 - **Commentators:**
 - DAVID ORTA, Partner, Arnold & Porter LLP
 - JOSÉ ANTONIO URRUTIA, Managing Partner, Urrutia y Cia.
- 3:30 pm Break
- 3:45 pm **Settlement of Disputes.** The panel will discuss the different international and domestic mechanisms available to an investor for settling any investment disputes that may arise.
- **Moderator:** PAOLO DI ROSA, Partner, Arnold & Porter; President, Chilean American Chamber of Commerce (Washington, DC)
 - **Panelists:**
 - GONZALO BIGGS, Partner, Figueroa, Valenzuela & Cia.
 - ANDREA MENAKER, Chief of the NAFTA Arbitration Division, Office of the Legal Adviser, U.S. Department of State
 - **Commentators:**
 - OSCAR GARIBALDI, Partner, Covington & Burling
 - MARGRETE STEVENS, Consultant, King & Spalding, LLP
- 5:15 pm **Reception**

For more information, please contact
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phone 202.274.4075, fax 202.274.4079.

To register online go to www.wcl.american.edu/secl